

KRSNA EDUCATIONAL TRUST'S



**AIMS**<sup>™</sup>

Institute of Management Studies

*Aiming Higher... Always...*

[www.aimsinstitute.in](http://www.aimsinstitute.in)

**Admission Open  
For Batch  
2026-2028**





AIMS



## ABOUT US

AIMS Institute of Management Studies, established in 2009 and located in Pune – the Oxford of the East, is committed to shaping future-ready professionals.

Our Advanced Employability Enhancement Program and flagship management courses offer holistic education, blending academic excellence with practical skills and industry exposure.

At AIMS, students are trained to perform confidently in dynamic and demanding environments, preparing them for successful corporate careers.

Dare to dream. Begin your journey with AIMS.



## VISION

To transform youth into **global leaders** through quality management education, guided by our core values of **Accountability, Integrity, Meritocracy, and Steadfastness.**



## MISSION

To provide state-of-the-art management education that develops tech-savvy professionals and future leaders.

We focus on holistic student development through workshops, certifications, industrial visits, corporate interactions, and leadership programs, enabling students to become strategic thinkers, problem solvers, effective communicators, and industry-ready professionals.





# Core Value

## Accountability

We take ownership of everything we do. We are responsible for our actions and remain accountable for all efforts aimed at the betterment of our students

We believe in strong moral principles and are committed to the highest professional standards. We build a **Wall of Trust**, ensuring reliability and transparency with every stakeholder we engage with.

## Integrity

We believe that merit alone shapes a true professional. Through our management programs, we continuously develop the knowledge, skills, and right attitude of our students.

## Meritocracy

## Steadfastness

We remain committed to our mission of grooming students for excellence, transforming them into tech-savvy professionals and global leaders

## Message from our Founder Chairman



### **DR.(HON.) MANISH SINHA**

**Chairman,**

*AIMS Institute of Management Studies, Pune*

AIMS Institute of Management Studies was established with the vision of transforming youth into professional global leaders. With over 18 years of academic expertise, we have consistently delivered outstanding results.

We take pride in our alumni who hold key managerial positions across industries and serve as our brand ambassadors.

Our flagship programs feature a dynamic and industry-relevant curriculum that encourages hard work, continuous learning, and healthy competition. Students learn through experiential and outbound learning methods, gaining strong conceptual clarity and practical exposure.

At AIMS, we nurture patience, perseverance, and the right professional attitude, helping students grow stronger and better every day.

Trust us to shape your professional journey.

Wishing you a bright future & see you at the campus !

## Message from our Managing Director



### **CAPTAIN (I.N) SUNIL SRIVASTAVA, RETD, Managing Director**

**AIMS Institute of Management Studies, Pune**

In today's dynamic business environment, success demands adaptability, innovation, and ethical leadership. At AIMS Institute of Management Studies, we are committed to developing future-ready leaders with strong managerial and technological skills.

Our programs—MBA, Advanced Employability Enhancement Program (AEEP), SAP training, and value-added certifications—blend academic excellence with practical exposure, preparing students for real-world corporate challenges.

We instill core professional values such as discipline, accountability, punctuality, and adherence to ethical conduct, creating a strong foundation for career growth.

With our modern campus, industry-focused curriculum, assured placement support, and the introduction of a Cyber Security Certificate Course for Management Professionals, AIMS ensures holistic student development in the digital era.

I invite aspiring managers to join AIMS Institute of Management Studies and prepare to lead with knowledge, integrity, and responsibility.

**JAI HIND**

# Message From Team AIMS

AIMS Institute of Management Studies, Pune, has been shaping industry-ready MBA professionals for over 18 years. With a strong focus on practical learning, expert mentoring, and career-oriented training, AIMS prepares students to meet real corporate challenges. Our industry-driven MBA program includes live projects, internships, certifications, and employability training, backed by a 100% Placement Guarantee and strong corporate partnerships. Grow more. Grow better. Grow with AIMS.

Begin your successful MBA journey with us.

**Wishing you a bright future & see you at the campus !**



## Our Associations



### IIM NAGPUR

AIMS provides students with an exclusive opportunity to participate in the Domestic Immersion Program at IIM Nagpur. This short-term immersive program allows students to experience the academic environment of an IIM.

The program includes expert-led sessions on data analytics, finance, entrepreneurship, and other key business areas, along with interactions with renowned faculty and industry professionals.

Designed to be highly collaborative, the experience offers students exposure to a new culture of learning and leadership



**Member SAP Student  
Academy Program**

**SAP**

**Study, Learn & Become a  
SAP Global Consultant!"**



SAP is the global market leader in Enterprise Resource Planning (ERP), with nearly 77% of worldwide business transactions interacting with SAP systems. SAP ERP integrates key business functions into a single, unified platform, enabling organizations to manage processes efficiently and improve productivity.

In India, nearly 80% of SAP clients are small and medium-sized enterprises (SMEs), making SAP expertise highly valuable and in strong demand. While SAP supports large enterprises, the growing SME sector presents vast career opportunities, making SAP learning essential for management professionals.

The SAP course at AIMS is designed to provide a strong foundation in ERP concepts and highlight the importance of integrated information systems. The curriculum covers core business processes such as procurement, production, sales, finance, cost accounting, and human resources through hands-on ERP solutions.

This industry-oriented program is tailor-made for freshers and working professionals, helping them build practical skills and real-world expertise. The course introduces a new approach to manufacturing and business processes, preparing learners for roles as Techno-Functional ERP Consultants.



AIMS Institute of Management Studies is proud to announce the signing of an MoU with NASSCOM for the adoption of FutureSkills Prime. This strategic partnership marks a significant step in bridging management education with technology-driven industries, enhancing innovation and employability.

Through this collaboration, AIMS is committed to empowering students with industry-relevant skills, practical exposure, and hands-on learning, preparing them to thrive in the global digital economy and contribute to India's vision of becoming a cross-sectoral Digital Talent Nation.

NASSCOM (National Association of Software and Service Companies), established in 1988, is the premier trade body for India's IT and BPO industry, playing a vital role in shaping the nation's digital growth.

FutureSkills Prime is a national digital skilling initiative by MeitY and NASSCOM, aimed at making India a Digital Talent Nation by equipping learners with in-demand future skills.

As part of this initiative, AIMS offers world-class certification courses across 11 emerging technologies, delivered in collaboration with leading global technology partners of NASSCOM, ensuring our students are truly future-ready and job-ready.

## KEY CONTENT PARTNERS





## Building Industry-Ready SAP & ERP Professionals

AIMS College has partnered with Candent Academy, SAP consulting organization, to equip students with enterprise technology skills relevant in today's global market. This collaboration brings real-world SAP consulting expertise into the AIMS academic environment.

Candent Academy offers structured SAP programs on SAP S/4HANA, taught by experienced consultants, ensuring students understand how global enterprises operate. Students benefit from training aligned with global SAP certification standards, access to official learning systems, enterprise case studies, and practical SAP-driven business scenarios.

The partnership also establishes an ERP Centre of Excellence (CoE) at AIMS College, providing SAP-enabled lab infrastructure, faculty training, and ongoing mentoring to prepare students for the industry.

Students gain practical insights into enterprise IT landscapes, hands-on configuration experience, and exposure to global use cases. Additionally, career readiness initiatives include resume building, mock interviews, and internship assistance.

The programs also feature a complimentary Generative AI Masterclass, highlighting emerging technologies like AI-driven automation.

Overall, this partnership ensures AIMS students graduate with the knowledge and practical experience needed for successful careers in SAP consulting and enterprise IT.

## Our Hiring Partners



**BOSCH**



**Deloitte**





## Cyber Crime Helpline LLP

Cyber Crime Helpline LLP, established in April 2016, is an ISO 27001:2022 certified cyber security organization based in Pune. The company specializes in advanced cyber security training and digital forensic investigations and is widely recognized for supporting Police departments, corporate organizations, and government agencies in complex cyber cases.

The organization is equipped with proprietary digital forensic and audit tools for Windows systems, along with specialized investigation software for Android devices, enabling deep-level analysis and accurate detection of data theft at the root level. These advanced tools ensure speed, precision, and reliability in forensic assessments.

Through a Memorandum of Understanding (MoU) with AIMS Institute of Management Studies, Pune, a state-of-the-art Digital Forensics Research Centre has been established. This collaboration also enables specialized training programs and investigative support.

As part of this initiative, AIMS has introduced the “Cyber Security for Management Professionals” program, designed to equip students with practical cyber security knowledge, fraud detection techniques, and risk mitigation strategies. The program prepares future managers and leaders with the cyber resilience required to protect organizations in today's digital business environment.

## OUR CLIENTS





m-Woodpecker, founded by Lt. Col. Sameer Kulkarni (Retd.), is a dynamic training hub dedicated to shaping future leaders, defence aspirants, and responsible citizens.

Leveraging a strong background in military training and civil development programs, m-Woodpecker specializes in SSB coaching, personality development, leadership training, and community empowerment.

Their mission is to unlock the hidden potential of every individual, preparing them for success in service, in society, and in life.

## OUR CLIENTS





The AIMS Centre for Excellence is a dedicated body within AIMS Institutes of Management Studies focused on enhancing student employability, bridging the academic-corporate gap, and securing placement opportunities for the students.

The Centre works to align academic knowledge with industry demands by providing specialized training, fostering strong industry connections, and offering career guidance. Its primary goal is to ensure students are well-equipped with the skills and knowledge needed to succeed in their professional careers, including presentation skills, group discussion abilities, and technical aptitude.

The Association emphasizes a structured placement process and has a strong record of placing a high percentage of its students across various sectors such as BFSI, Edutech, Fintech, FMCG, Retail, IT etc.

# Awards and Achievement

India's Most Trusted Brand of the Year 2022 (Education)



Awarded Green Thinkerz Academic Excellence Award 2018



Awarded Best Private Sector Business School In West India Region



Awarded Fast Emerging Institute For Management Course (Pune) At SDF International Excellence Award 2019



## Our Courses

### **MBA + AEEP + SAP**

(Master in Business Administration +  
Advanced Employability Enhancement Programs +  
Systems, Application & Product in Data Processing)

**Program Fees: Rs. 6.95 Lakhs**  
**(First Year Rs. 5.50 Lakhs & Second**  
**Year Rs. 1.45 Lakhs)**



**100% Written Placement Guarantee of Rs. 6 Lakhs Onwards.**

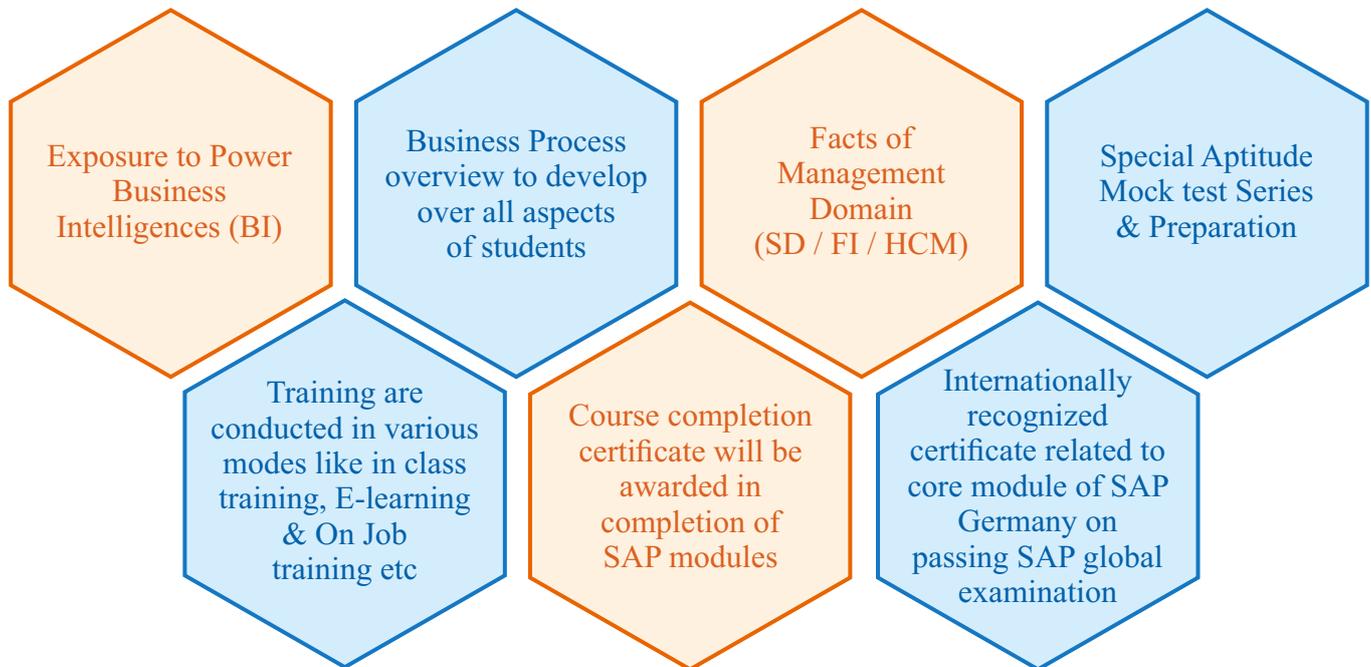
**Books of all semesters as well as uniforms  
are provided for the above mentioned program  
Loan facilities are available for this program**

Since its inception in 2009, AIMS' flagship program has been meticulously designed through extensive research and industry interactions. Building on the core AEEP curriculum, this program offers a tailor-made approach to prepare students for the corporate world and secure higher packages.

#### **SAP Training**

SAP is a globally recognized leader in ERP training, empowering businesses of all sizes across industries to operate efficiently and profitably. Its comprehensive suite of applications and services helps organizations adapt continuously, improve performance, and make a difference. Through SAP, students gain hands-on experience with enterprise applications, preparing them to become future-ready professionals and industry leaders.

## Why Learn SAP with us



IIM NAGPUR

## Domestic Immersion Programme (DIP) @ IIM Nagpur

The Domestic Immersion Program (DIP) offers AIMS students a unique opportunity to experience the learning culture and campus life of IIM Nagpur, gaining a holistic perspective on management in practice.

This 4-day intensive program provides insights into academic rigor, innovative pedagogy, and entrepreneurial interactions that define the IIMN experience. Participants engage with faculty, students, and industry experts, expanding their skills, perspectives, and professional networks to become future-ready leaders capable of driving innovation and positive change.

### Program Objective

Founded in 2015, IIM Nagpur, located at MIHAN, Nagpur, is a new-generation IIM committed to developing value-driven leaders, global managers, and entrepreneurs. With a strong focus on conceptual foundations, analytical skills, and practical application, IIMN equips students to innovatively address modern India's challenges and achieve globally respected benchmarks.

## Pedagogy @ IIM Nagpur

IIM Nagpur follows a learner-centric pedagogy designed to help participants learn through preparation, discussion, interaction, immersion, and reflection.

The teaching methods include:

- Faculty-led sessions
- Group discussions and activities
- Individual exercises and self-discovery questionnaires
- Case studies, role-plays, and videos
- Experiential learning exercises

This approach enables participants to gain practical knowledge, enhance critical thinking, and broaden their perspectives, preparing them to become effective and innovative leaders.

## Program Content

The structure and the content of the program includes

Faculty led academic sessions on contemporary trends and issues affecting business and industry.

Interactive talks and discussion with entrepreneurs sharing real – world challenges and success stories.

Engagement with IIM Nagpur students to exchange perspectives and build collaborative networks.

First – hand exposure to IIM Nagpur's academic ecosystem, including access to the library, digital resources, and campus learning facilities.

# MBA + AEEP

(Master in Business Administration + Advanced Employability Enhancement Programs)

**Program Fees: Rs. 5.45 Lakhs**  
**(First Year Rs. 4 Lakhs & Second Year Rs. 1.45 Lakhs)**

**100% Written Placement Guarantee of Rs. 5 Lakhs Onwards.**

**Books of all semesters as well as uniforms are provided  
for the above mentioned program  
Loan facilities are available for this program**

This program is designed for holistic student development, offering:

- Extensive Soft Skills Training
- Mock Interviews & Aptitude Training
- Certification Courses & Technical Skills
- Experiential Learning through Industrial Visits & Outbound Activities
- Foreign Educational Tours, Seminars & Workshops

Equip yourself with practical knowledge, corporate exposure, and essential skills to excel in the professional world.

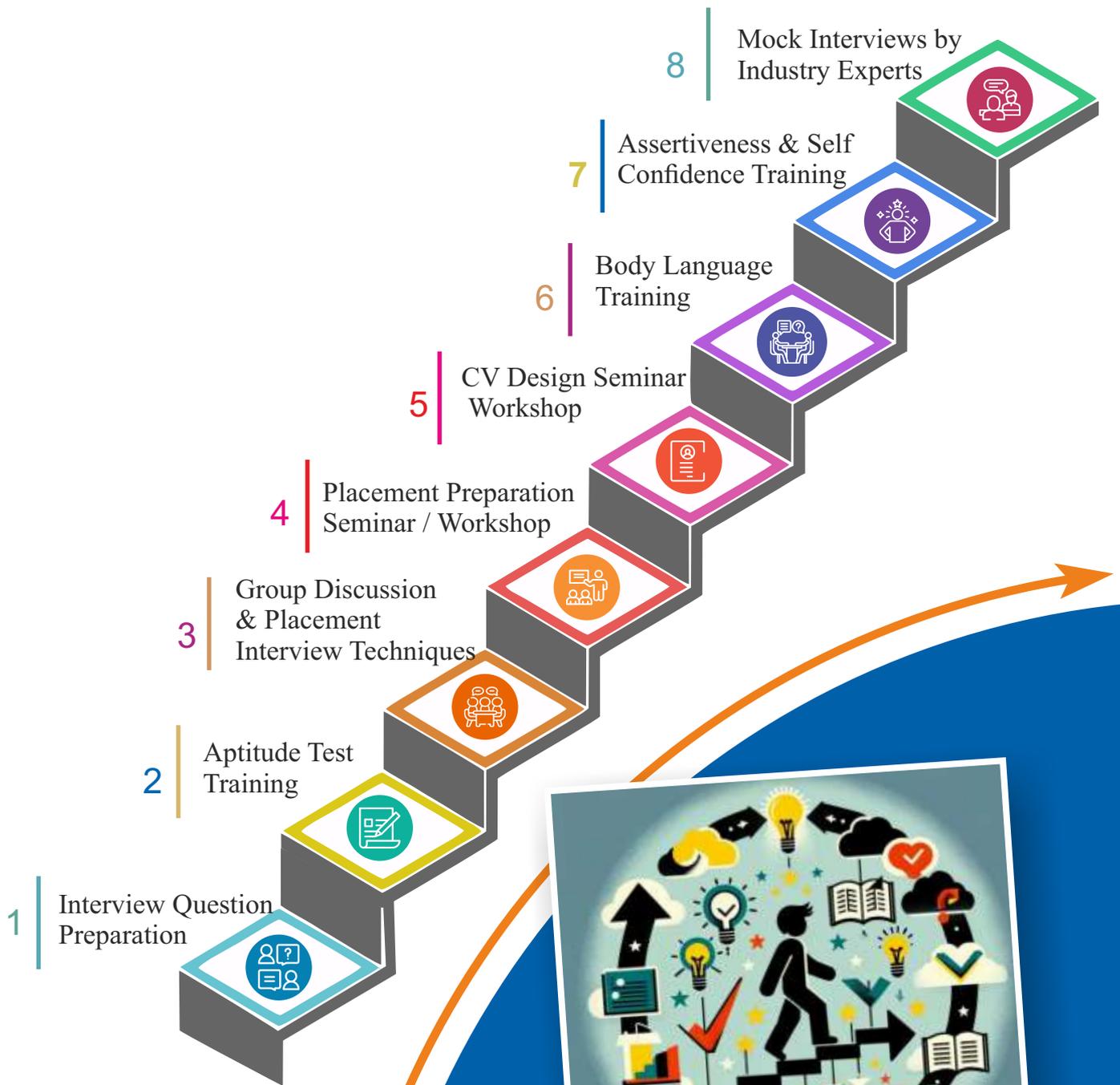


# AIMS Exclusive Leadership & Soft Skill Training Modules



# AIMS Placement Training & Assessment Modules

*Journey to Holistic Development*



# Industry & Placement Oriented Training with Certifications



Foreign Language Training & Certification



Basic of Stock Market Training



Advance Excel Training & Certification



Artificial Intelligence & Machine Learning Training & Certification



Cyber Security Essentials for Management Training & Certification



Six Sigma - Green Belt Training & Certification



Digital Marketing Training & Certification



# Corporate Requirement Based Specialization Wise Training & Certifications



## Marketing Specialization

- Certified Sales & Marketing Professional
- Market Research & Analytics
- Retail & Rural Marketing



## Finance Specialization

- Financial Analytics
- Portfolio Management
- Financial Modelling



## Business Analytics

- Business Analytics for Decision Making
- Data Science for Business Analytics
- Big Data Analytics for Businesses



## HR Specialization

- HR Analytics & Metrics
- HR Technology & Digital Transformation
- Global HR Management



## Operations & Supply Chain Management

- Project Management Professional (PMP)
- Certified in Risk & Information System Control (CRISC)
- Advanced Operations Management Certification



## Pharma & Healthcare Management

- Regulatory Affairs Certification (RAC)
- Certified Healthcare Manager (CHM)
- Pharmaceutical Business Development (BDA)



## Agri Business Management

- Certified Organic Farming Professional
- Agri – Entrepreneurship Development Program (AEDP)
- Certificate in Global Agri – Business Management (CGABM)

**Note: Above specialization wise trainings & certifications are subject to change or upgradation as per the industry requirements & demands.**

# Personalised Mentorship Program

At AIMS Institute of Management Studies, our Personalized Mentorship Program is designed to accelerate the personal and professional development of students. By pairing each student with an experienced mentor, we provide guidance, feedback, and industry insights that go beyond the classroom, helping students navigate their careers with confidence and clarity.

## Benefits of the Personalized Mentorship Program

### Tailored Career Guidance with Clarity

Mentors provide individualized advice on career planning, specialization selection, and job search strategies. This personalized approach helps students align their academic pursuits with career goals, make informed professional decisions, and confidently chart their career paths.

### Real-World Insights & Practical Knowledge

Mentors, who are seasoned industry professionals, share practical experiences, real-life challenges, and effective solutions that cannot be found in textbooks. This bridges the gap between academic theory and corporate realities, equipping students with a practical understanding of industry dynamics and expectations.

### Expanded Networking Opportunities

Mentors bring access to extensive professional networks, including industry leaders, alumni, and potential employers. These connections open doors to internships, live projects, job opportunities, and long-lasting professional relationships.

### Enhanced Soft Skills & Personal Development

Guidance from mentors helps students build essential leadership skills such as communication, self-awareness, confidence, emotional intelligence, and problem-solving. Mentors serve as role models, helping students develop resilience and effectively navigate professional challenges.

### Increased Job Preparedness & Employability

Action-oriented mentorship ensures that students become industry-ready, equipped with the skills, knowledge, and confidence employers seek. This enhances placement opportunities and accelerates career growth.

### Motivation & Encouragement

Mentors provide ongoing support, encouragement, and constructive feedback, helping students overcome academic or professional challenges. This motivation enables students to stay focused, confident, and committed to achieving their goals.



## International Exposure Through Foreign Educational Tour

Step beyond the classroom and into the world! Our Foreign Educational Tours offer students an unforgettable learning experience that blends education, exploration, and personal growth.

Students gain firsthand exposure to global business practices, international organizations, and modern work cultures. By observing how companies operate across borders, learners develop a strong understanding of the global environment and international opportunities.

Beyond academics, students immerse themselves in new cultures, traditions, and lifestyles, helping them build confidence, communication skills, and cultural awareness. These experiences encourage independence and broaden perspectives—qualities essential for success in today's interconnected world.

# Benefits of International Exposure

## Development of a Global Mindset

Experiencing a new culture and education system helps students understand diverse cultural values, global business practices, and international market dynamics. This broader perspective strengthens decision-making skills and prepares students to work effectively in multicultural and multinational environments.

## Enhanced Career and Earning Potential

Students interact with peers, faculty, and industry professionals from around the world, building a strong and diverse global network. These valuable connections can open doors to future careers, business collaborations, and international opportunities.

## Global Networking Opportunities

Employers highly value graduates with international exposure for their adaptability, cross-cultural competence, and global outlook. Such students often enjoy better job prospects, faster career growth, and higher earning potential—both in India and abroad.

## Improved Adaptability and Problem-Solving Skills

Living and learning in a new country encourages students to step outside their comfort zones, adapt to unfamiliar environments, and think creatively. These experiences build resilience, self-reliance, and problem-solving abilities essential in today's dynamic global landscape.

# Admission Process

A student is eligible for admission to AIMS, Pune if they have:

- A Bachelor's degree in any discipline from a recognized university with 60% or more marks.
- Students appearing for their final year of graduation are also eligible to apply.

**1**

## Fill the Online Application Form

Visit [www.aimsinstitute.in](http://www.aimsinstitute.in) and click “Apply Now” at the top of the page. Complete the online form, upload the required documents, and pay the application fee.

**2**

**Submit Scanned Documents-**Send scanned copies of the following documents via email to [admission@aimsinstitute.in](mailto:admission@aimsinstitute.in): 10th Mark Sheet, 12th Mark Sheet, Graduation Mark Sheet (latest if appearing) Aadhaar Card, Passport / Nationality Certificate, Entrance Exam Score Card (CAT, CMAT, MH CET, MAT, ATMA, XAT)

**3**

**Interview Rounds-**As part of the placement-guaranteed program, the selection procedure consists of two interview rounds:  
1st Round (Telephonic): Academic assessment  
2nd Round (Zoom / Google Meet): Corporate and placement assessment  
Face-to-face interviews can also be scheduled at the institute by prior appointment.

**4**

**Provisional Confirmation Letter** - Students who successfully clear both interview rounds will receive a provisional admission confirmation letter along with a placement guarantee letter. Confirm your seat by paying the confirmation amount online.

**5**

**Admission Docket & Education Loan Assistance-** Upon receipt of the confirmation fees, students will receive a welcome kit containing all documents required to secure an education loan. Our team provides complete guidance and support throughout the loan application process



# Placement Steps

Our structured placement process ensures continuous assessment, skill development, and industry readiness from day one.

## Stage 1

**Induction Assessment** - At the beginning of the first semester, students take an assessment test that helps our communication skills faculty identify individual language and skill development needs.

## Stage 2

**Counselling Sessions** - Based on assessment reports, students participate in **one-on-one** counselling sessions with panel experts. This helps create a clear development roadmap for language and communication skills.

## Stage 3

**First-Year Skill Development Inputs**- Students receive comprehensive training in

- Basic English Grammar & Language Enhancement
- Communication Skills & Confidence Building
- Written English Skills · Presentation Skills
- Interpersonal Communication

## Stage 4

**Live Project / Winter Internship**-At the end of the **first semester**, students undertake a **live project or winter internship** to gain practical industry exposure.

## Stage 5

**Post-Internship Feedback & Counselling** - After completing winter and summer internships, students attend counselling sessions to evaluate performance and receive guidance for career planning and specialization selection.

## Stage 6

**Second-Year Skill Enhancement Inputs**-Advanced training includes:

- Specialization-specific training · Interview preparation techniques
- Professional dressing & grooming etiquette · Group Discussions
- Case Study Analysis · Aptitude Test Training.

## Stage 7

**Value-Added Certifications & Training** - Students gain access to multiple certifications and training programs such as SAP, Applied Marketing, Finance, HR, and a Mentorship Program that enables direct interaction and assessment by industry experts.

## Stage 8

**Placement Networking**-The institute maintains strong relationships with a wide network of companies that regularly visit the campus for recruitment. Over the past 16 years, many students have been successfully placed through this network.

## Stage 9

**Placement Procedure**-Job Descriptions (JDs) are shared with eligible students, who can apply based on interest and suitability. Companies conduct recruitment processes either **on campus** or at their operational locations. Students participate in the selection process as per company requirements and secure placements accordingly.

## Message From Head of Training & Placement

As Head of Training and Placement, I am elated to present an educational experience that seamlessly blends academic rigor with real-world career preparation, equipping our students with the skills and knowledge needed to thrive in their professional endeavors. Through strong industry partnerships, personalized guidance, impactful placement opportunities and global exposure, we equip our students with the skills and knowledge to excel in their professional journeys worldwide.

**Tailored Career Advancement:** Our advanced program bridges the gap between academic education and industry needs, providing students with essential skills, holistic development and specialized training for professional success.

**Evolving Curriculum:** Continuously updated to align with industry demands, our curriculum equips students with relevant skills, emerging advanced and practical knowledge to excel in today's job market.

**Collaborative Community and Industrial Visit:** We connect students with placement opportunities that align with their skills and career goals, supported by a strong alumni network that offers mentorship and industry connections for long-term growth. Additionally, our industrial visits enhance practical exposure, enabling students to understand industry operations more closely.

**Global Certification and Opportunities:** Our program provides globally recognized certifications to boost employability and validate expertise, along with international exposure tours that broaden perspectives and open global opportunities.

**Placement Milestones:** Our commitment to excellence in placements has resulted in numerous significant achievements, connecting skilled talent with rewarding career opportunities and fostering continuous professional growth.

Choosing AIMS Institute of Management Studies is not just about enrolling in an educational institution; it's a pivotal decision to carve out a successful and rewarding career.



**MS. SANJANA SUTRADHAR**  
HEAD OF TRAINING AND PLACEMENT  
AIMS Institute of Management Studies

# Paid Internships & Live Projects

Paid Internships and Live Projects offer MBA students a powerful blend of practical learning, professional exposure, and financial support. These opportunities allow students to apply classroom knowledge to real business challenges while building industry-ready skills and a strong professional profile.

## Career and Skills Development



### Real-World Application

Apply theoretical concepts to actual business scenarios, effectively bridging the gap between academics and the corporate world.

### Skill Enhancement

Develop essential professional skills such as problem-solving, data analysis, time management, teamwork, and effective communication.



### Career Clarity

Exposure to specific job roles with industries helping one to confirm career choices or discover new professional interests.

**Resume Building:** Hands-on experience through paid internships and live projects strengthens your resume and enhances employability.

## Financial and Networking Benefits



**Financial Support :** Paid internships offer stipends that help manage living expenses and reduce the financial burden during your MBA program..



### Professional Networking

Build valuable relationships with industry professionals, mentors, managers, and peers—opening doors to future career opportunities.



### Pre-Placement Opportunities:

Outstanding performance during internships can lead to **Pre-Placement Offers (PPOs)**, giving you an early career advantage.



### Corporate Exposure :

Gain firsthand insight into corporate culture, professional ethics, and workplace dynamics, preparing one for long-term success.

## Workshops & Seminars

MBA students by providing practical, hands-on learning and fostering professional networking opportunities with peers, faculty, and industry leaders. These events also help to build crucial soft skills like communication and confidence, offer new perspectives on business challenges, and can lead to career opportunities such as internships or jobs.

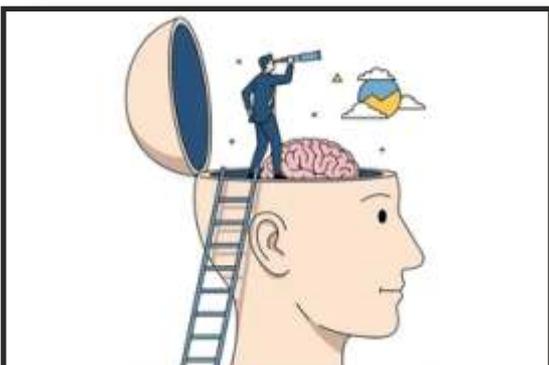
### Practical Skills & Knowledge



**Hands-on Learning** - Workshops offer practical experience through simulations, case studies, group activities, and real-world problem-solving exercises.



**Skill Development** - Students develop essential skills such as leadership, communication, decision-making, teamwork, and critical thinking..



**New Ideas & Perspectives** - Interactive seminars encourage open discussions, enabling students to explore diverse viewpoints, innovative ideas, and modern business solutions.

# Professional Exposure & Networking



## Industry Connections

These platforms connect students with industry professionals, alumni, and potential employers, creating opportunities for mentorships, internships, live projects, and job placements.



## Strong Professional Networking

Interaction with a diverse group of peers and professionals helps students build a valuable network that supports long-term career growth.



## Confidence Building

Active participation through presentations, discussions, and debates enhances self-confidence, public speaking abilities, and professional presence—key traits for successful management professionals.

# Career Advancement



## **Stay Industry-Ready**

Workshops keep students updated with the latest industry trends, tools, software, and technologies, ensuring they remain relevant and job-ready in a rapidly evolving professional world



## **Unlock Career Opportunities**

The skills gained and connections built through workshops often translate into internships, live projects, job offers, and faster career growth, giving students a strong competitive edge in the job market.



## **Build Professional Credibility**

Industry-recognized workshop certifications strengthen resumes, enhance professional credibility, and showcase a student's commitment to continuous learning and excellence.

# Industrial Visits

Industrial visits are an essential part of the MBA learning experience, offering students firsthand exposure to real-world business operations. These visits bridge the gap between classroom learning and industry practices, providing valuable insights into organizational functioning, current industry trends, and diverse career pathways.

## Academic & Career Benefits



### Networking Opportunities

Students interact directly with industry professionals, enabling them to build meaningful relationships that can lead to internships, live projects, job opportunities, and Pre-Placement Offers (PPOs).



### Industry Insights

Industrial visits expose students to the latest industry trends, technologies, processes, and challenges, broadening their business perspective and industry awareness.

### Practical Application of Knowledge

By observing business operations in action, students understand how management concepts and strategies are implemented in real corporate environments.



### Career Guidance

Direct interactions with professionals and mentors provide valuable insights into career options, required skill sets, and growth opportunities across industries.

# Skill Development



## Soft Skills Enhancement

Engaging with industry professionals helps students strengthen communication, interpersonal skills, teamwork, and professional etiquette.



## Critical Thinking & Problem-Solving

Students witness how organizations address real-time business challenges, sharpening analytical thinking and decision-making abilities.



## Professional Demeanor

Exposure to corporate environments helps students develop a professional mindset, work ethics, and confidence essential for successful corporate careers

# Learning Environment



## Enhanced Learning

Industrial visits offer an engaging and dynamic alternative to traditional classroom learning, helping students understand concepts through real-world exposure.



## Holistic Development

These experiences contribute to a student's overall professional development, going beyond academics to build practical insight and industry awareness.



## Problem-Based Learning

Industrial visits often present real business challenges, enabling students to innovate, analyze situations, and develop practical business models and solutions.

# Outbound Activities

Outbound activities are an integral part of the MBA program, offering experiential learning that develops practical managerial and leadership skills. Through challenging outdoor exercises and team-building activities, students gain confidence, resilience, and real-world problem-solving abilities.

## Skill Development



### Leadership & Management Skills

Outbound activities help students learn how to lead, delegate, plan, and motivate teams in dynamic situations, enhancing time management and coordination skills.

### Teamwork & Collaboration

Students build trust and learn effective collaboration by working together to overcome challenges, improving group performance and team morale.



### Communication Skills

Outbound training enhances both verbal and non-verbal communication by encouraging students to interact actively, express ideas clearly, give and receive constructive feedback, and collaborate effectively in challenging real-world environments.

### Problem-Solving & Decision-Making

By facing real-life situations such as raft building, obstacle courses, and strategic challenges, students develop critical thinking, strategic planning, and decision-making skills under pressure.



# Personal and Professional Growth



## Confidence & Resilience

Stepping out of their comfort zones and taking on challenging activities helps students build self-confidence, adaptability, and resilience, enabling them to overcome setbacks and perform effectively in demanding situations.



## Networking & Camaraderie

Outbound activities foster strong bonds among students, creating a sense of community and teamwork while building a lasting professional network that extends beyond the classroom.



## Strategic Thinking

Students develop analytical and strategic thinking skills by engaging in complex, real-world simulations and challenges, preparing them to make informed decisions in dynamic professional environments.

# Highlights of Training & Placement Drives



Campus Drive with Swiggy



Campus Drive with Lido



Campus Drive with Kalyan Jewellers



Campus Drive with Paytm



Campus Drive with Meine Küche



Campus Drive with Mahindra Home Finance



Campus Drive with Reliance Retail

# Corporate Talks Insights & Expertise From Industry Professional



**Topic -** Corporate Expectations From MBA'S

**Speaker - Mr. Milind Jadhav**  
(Head- Technology Hiring at Vanderlande Industries)

The Rise of AI in the Finance Industry - Topic

**Mr. Allen Aravindan** - Speaker  
(CEO Mentor Me Careers)



**Topic -** Strategic Career Pivoting

**Speaker - Ms. Shikha Saboo**  
(Co-Founder at Unravel Minds |  
Communication & Life Skills Trainer |  
Psycholinguist Enthusiast)



Campus to Corporate - Topic

**Mr. Pankaj Mitthal** - Speaker  
(Founder & CEO of Angrezi  
Club Pvt Ltd. Author)





**Topic -** Career Options in IT Industry for Fresh Management Graduates

**Speaker - Mr. Hrishikesh Dhande**  
(Region Head-Academic Interface Programme, TCS)

**“SAP Careers in the Age of AI – Future Starts Here!” - Topic**

**Ms. Ruchi Mulatkar - Speaker**

14+ years in EdTech & corporate L&D leadership |  
Awarded as Top L&D Leader under 40 | Led operations at  
MIT, Atos, Delphi, and Candent



**Topic -** Implementation of Management Fundamentals in the Corporate World

**Speaker - Ms. Tejashri Phapale**  
(Manager HR, Atlas Copco)

**How is AI Changing the future of Talant Acquisition & Mock Interview session - Topic**

**Mr. Shezad Shabir Attar - Speaker**

(Assistant Manager, Tata Communications)



## GD & Interview Skills Training



## Aptitude Training



# Placement Eligibility

To be eligible for campus placements, students must meet the following criteria:

- Mandatory participation in all employability skills training programs
- Completion of all certifications under the AEEP Program or AEEP + SAP Program within the stipulated two-year duration, with no academic backlogs
- Minimum 90% attendance in Training & Placement activities
- Minimum 85% attendance in academic sessions
- Minimum 60% aggregate marks in academics

## Placement Preparation Process

1

**Resume Building Workshop :** Learn to create a professional and impactful resume that highlights your strengths, achievements, and skills. Understand how to tailor resumes for different job roles and companies.

2

**Interview Skills Development :** Participate in mock interviews to enhance communication, body language, and presentation skills. Receive personalized feedback and strategies to improve interview performance.

3

**Career Networking Sessions :** Learn how to build and leverage a strong professional network. Gain insights into effective networking strategies and the smart use of online platforms for career growth.

4

**Job Selection Strategy Workshops :** Understand effective job search strategies, including the use of job portals and company websites. Learn how to identify and evaluate suitable career opportunities.

5

**Industry Insights Seminars :** Stay updated with the latest industry trends and market demands. Interact with professionals from various sectors to gain valuable insights into specific industries.

6

**Aptitude Training:** Importance of aptitude training in placement is to Enhances Problem-Solving Skills, Develops Confidence, Enhances Time Management, Boosts Employability.

## Pre-Placement Offer (PPO)

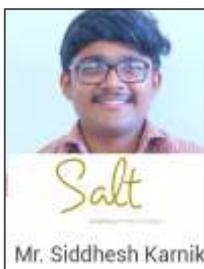
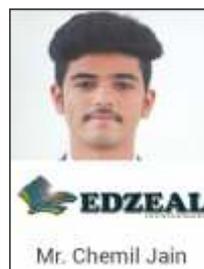
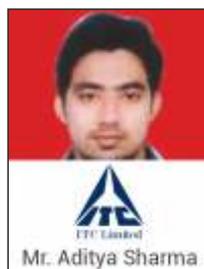
We are pleased to offer Pre-Placement Offer (PPO) Letters to students upon joining the institute during their first semester, subject to eligibility criteria:

- **AEEP Program:** Minimum guaranteed package of ₹5 Lakhs per annum onwards
- **AEEP + SAP Program:** Minimum guaranteed package of ₹6 Lakhs per annum

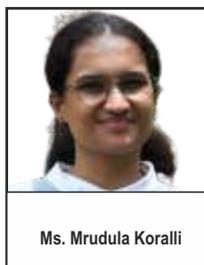
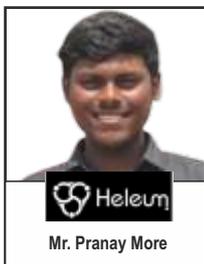
This PPO ensures a minimum salary guarantee, providing early career assurance and long-term career security, subject to successful fulfillment of placement eligibility requirements.

# Final Placement





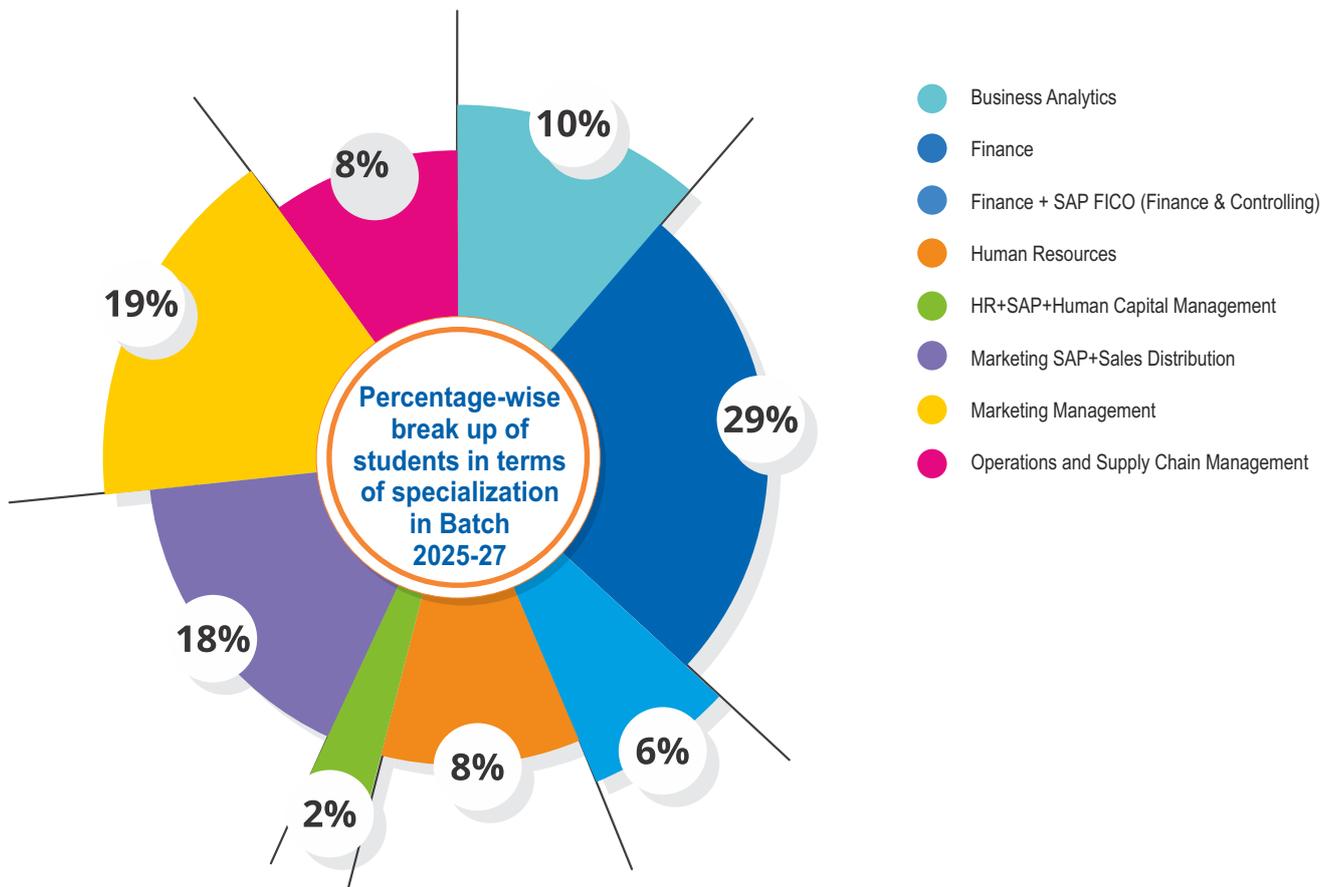
# Summer Internships



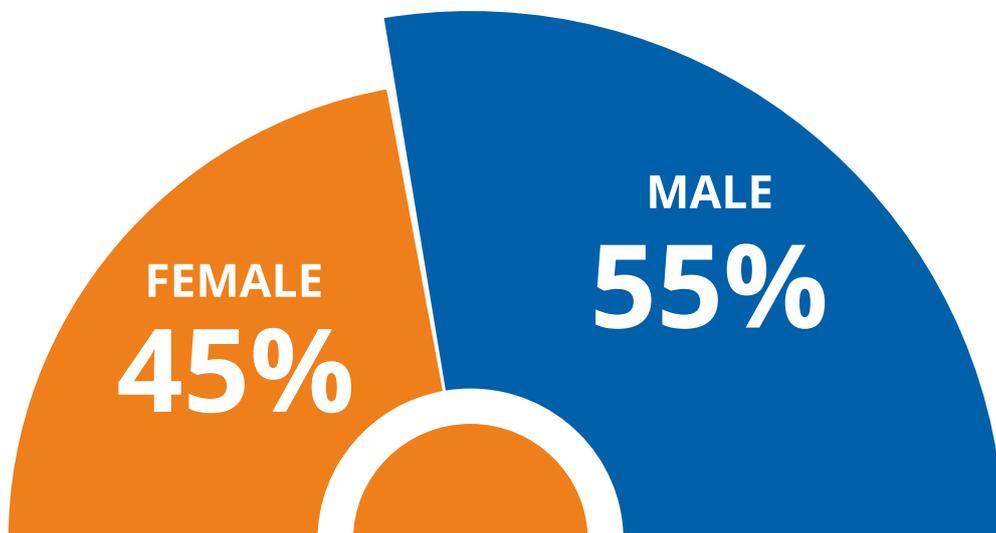
**+ and many more**

# Internship Infographics

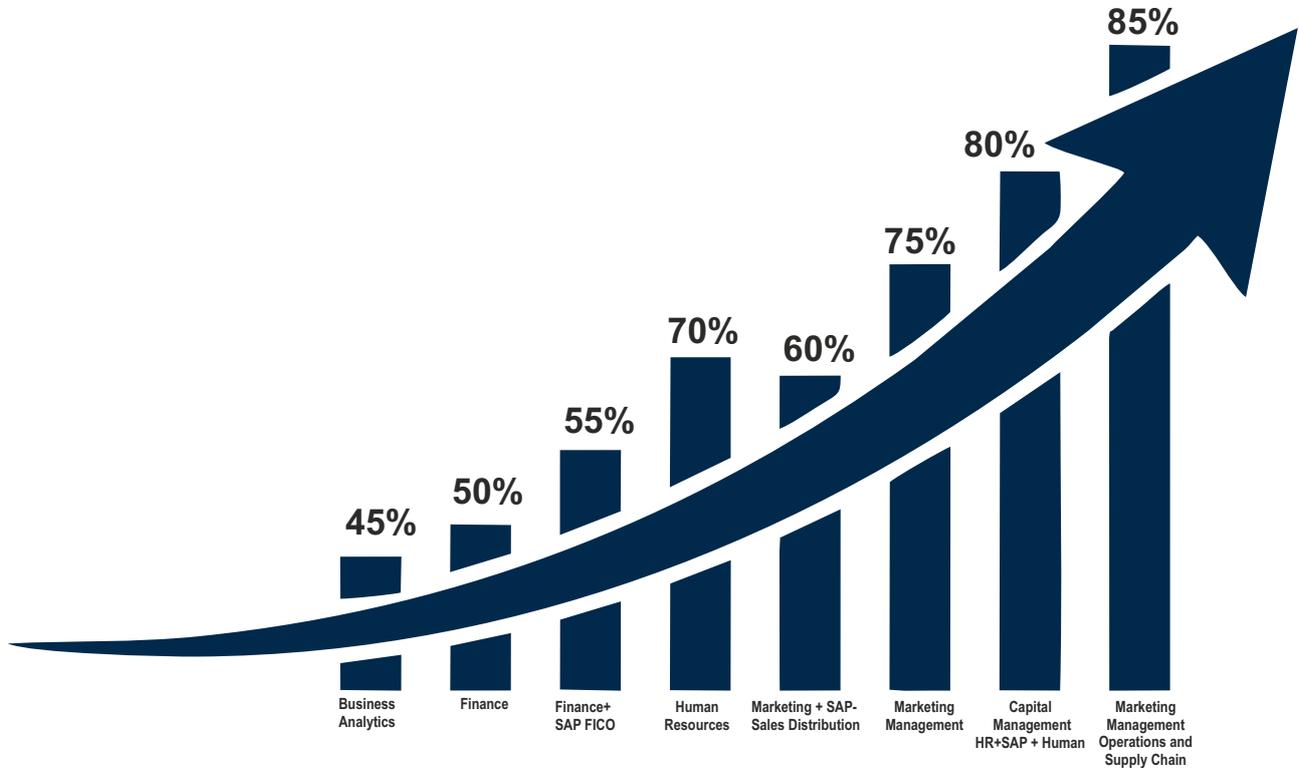
## Percentage-wise break up of students Batch 2025-27.



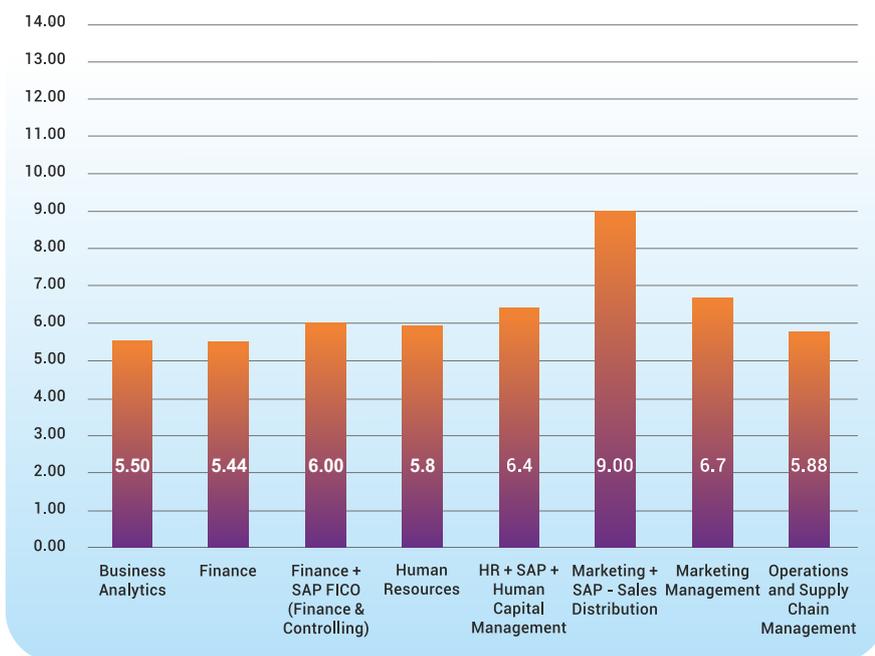
## Gender Ratio Batch 2025-27



# Placement Insights till Jan-26 Batch 2024-26



## AIMS Placement Insights Batch 2024-2026



|             |               |
|-------------|---------------|
| Highest CTC | 14,00,000 LPA |
| AVG CTC     | 7,50,000 LPA  |
| Lowest CTC  | 5,00,000 LPA  |

Specialization wise Average CTC (In LPA)

## Established And Routine Hiring Firms

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# Live Projects

## SHOPPERS STOP



# Industry Academia Interface



## HOW AI IS CHANGING THE FUTURE OF TALENT ACQUISITION

We had the honor of hosting an insightful lecture by Mr. Shezad Attar on "How AI is Changing the Future of Talent Acquisition." This topic perfectly aligns with our commitment to nurturing future leaders.

The talent acquisition field is transforming due to artificial intelligence (AI) advancements. AI is revolutionizing recruitment by efficiently sourcing candidates, streamlining the onboarding process, and minimizing bias. AI tools can analyze resumes and profiles on a large scale, quickly identifying candidates that match job descriptions, which saves valuable time for recruiters.

More than just a tool, AI is a key driver in building diverse and future-ready workforces. As this technology continues to evolve, the future of talent acquisition will become increasingly efficient, inclusive, and strategic.



**Brigadier**  
**Charan Singh Baswana**  
Topic- Operation Sindoor

At the outset, my sincere gratitude to Team AIMS for giving me the opportunity to deliver a lecture on Operation Sindoor. The full strength of students and faculty attended the session and showed deep interest and inquisitiveness in the subject. This was clearly reflected through the wide range of insightful questions raised on international cooperation, the objectives achieved during the operation, and the professionalism of the Indian Army in avoiding civilian casualties while handling various technical challenges. I would also like to appreciate the excellent infrastructure of the college, which is very well maintained and creates a positive learning environment. The enthusiasm and active participation of both students and faculty were truly remarkable. The positive relationship between students and faculty is clearly visible and very heartening. The open, friendly, and encouraging academic atmosphere at AIMS provides students with the confidence to enhance their skills and express their thoughts freely without hesitation. Overall, it was a wonderful and memorable experience. Best wishes to AIMS Institute for all its future endeavours.



**Lt Col. Sameer Kulkarni, Retd.**

A truly enriching experience interacting with the students of AIMS. These young minds are full of dreams and well-prepared to achieve them under the able leadership of Dr. Manish Sinha and his dedicated team. The staff and faculty are highly motivated and committed, and I am confident that AIMS will reach greater heights in the future. It was also a pleasure to meet my childhood friend, classmate, and Army Captain (I.N) Sunil Srivastava. I am deeply thankful to him for his support and for making the AIMS session meaningful. The dedication of the faculty and staff, along with the enthusiasm and commitment of the students, will surely be rewarded soon. Wishing AIMS Institute all the very best for its future endeavours.



**CA Anup Mundada**

I had a wonderful experience conducting the “Investor Awareness” session at AIMS Institute. The college management and students were extremely cooperative throughout the session. The students actively participated, showed keen interest, and asked thoughtful questions, which made the interaction very engaging and meaningful. I wish a very bright future to all the students and the entire college management.

# Leadership Development Trainings & Visits



No Man's Land Pak Border



Madras Regiment Centre, Wellington



Mr. Pravinkumar Tewatiya, Hero Of the 26/11 Attack



NDA - National Defence Academy , Pune



IIM Bangalore



Statue of Unity



Session on Operation Sindoor



Rajendra Singhji Army Mess & Institute



Maharaja Raja Ranjit Singh's Amritsar



Attari Border Punjab



Golden Temple, Amritsar



Jallianwala Bagh Amritsar

# Industrial Visits

Visit At Paranjape Autocast Pvt. Ltd. (Satara)



Visit At Katraj Dairy (Pune)



Visit At Mega Food Park (Satara)



Visit At Dynapac Pvt. Ltd. (Lonikhand)



**Visit At Forbes Marshall (Pune)**



**Visit At Weikfield (Pune)**



**Visit At Vikay Prints (Gujrat)**



**Visit At Jyoti CNC Pvt. Ltd. (Gujrat)**



**Visit At Amul Milk Factory (Gujrat)**



**Visit At Balaji Wafers (Gujrat)**



**Visit At Coca - Cola (Pune)**



**Visit At Dairy Day (Banglore)**



**Visit At Sumul Dairy Plant (Gujrat)**



**Visit At Thermax Pvt. Ltd. (Pune)**



**Visit At SEBI (Mumbai)**



**Visit At Manak Export (Surat)**



# Outbound Activities





## Social & Cultural Events



**INDEPENDENCE DAY  
CELEBRATION**

**HOLI CELEBRATION**



**GANESH CHATURTHI  
CELEBRATION**

**DAHI HANDI  
CELEBRATION**





**REPUBLIC DAY  
CELEBRATION**

**MUSICAL SKILLS**



**TEACHERS DAY  
CELEBRATION**

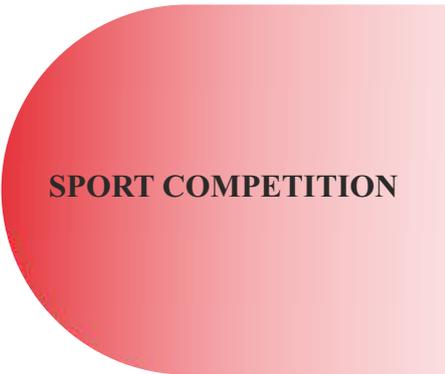


**DANDIYA  
CELEBRATION**





**TREE PLANTATION**



**SPORT COMPETITION**



**DIWALI  
CELEBRATION**

# Freshers Fiesta



# Life @ Campus





# Accommodation Facility



## Entrepreneurs & Conglomerates Speak



It's been a pleasure working with the AIMS Institute of management studies for the past four years. Their program has a 360° approach, rendering the students capable of overcoming all kinds of challenges. They enter the corporate world with excellence in academics and experience through their various internship programs. They are just the right fit for a dynamic workforce like ours.

**Mr. Prashant Marwalikar**

Senior Manager HR-Hitachi Solutions India Pvt. Ltd.



This was the first time that EUROPA has interacted with AIMS. We can say with full confidence that it won't be the last. Our experience right from the first contact with AIMS TPO all the way up to the acceptance of the Offer Letter by their STUDENT has been absolutely delightful. We would like to make a special mention of the Punctuality & Presentation Skills demonstrated by the STUDENTS. We eagerly await to meet the next batch.

**Ms. Smiti Das**

Senior HROD Manager - Welmade Locking Systems Pvt. Ltd



It was gratifying to discuss Entrepreneurship Development at AIMS, Appreciate the chance to connect with an enthusiastic audience. AIMS students showed remarkable engagement, particularly in adapting to the evolving digital marketing landscape. Commend AIMS for fostering meaningful discussions and supporting aspiring entrepreneurs. Look forward to future collaborations.

**Mr. Rakshyit Shukla**

Director and Co-Founder Wwings & Infra Solutions Pvt. Ltd.



I found the students interactive, curious and eager to learn new skills. They also had many apprehensions and queries related to work life. I was truly impressed with their team work, leadership skills and presentation skills during the Life Skills training. AIMS Placement Team is doing a wonderful job in preparing the students for the corporate world. I Appreciate the effort taken by them to make each student employable.

**Ms. Dhanya Narayan**

Rubicon Skill Development



It gives me immense pleasure to share the interaction which took place between the students at AIMS. The students are much more interactive and have industry exposure, as the institute not only ensures that all of its students are good in academics but also impart trainings and interactive sessions with industry/corporates so that the students become corporate ready.

**Mr. Satyajee Nalawade**

Assistant Manager - HR, KSH International



I have been hiring from AIMS College over the last few years and had a great collaboration and experience with the College and their students. The College has been extremely supportive to cater to my hiring needs with great students being recruited and the dedication of the students to learn, take up challenging activities and grow with the organization, is commendable.

**Mr. Clinton Mathanda**

Talent Acquisition Leader / DE&I Champion / Keynote Speaker



It was a positive experience working with AIMS students during their 15-day live project at Reliance Retail. They demonstrated exemplary behaviour, strong work ethic, and adaptability. Their collaboration skills and problem-solving abilities were outstanding. Positive feedback from team leaders to store managers highlights their professionalism. We appreciate their well-rounded skill set and look forward to future collaborations.

**Ms. Rupali Shree**

Talent Acquisition Specialist - Reliance Retail Limited



AIMS Institute of Management Studies has proven to be an excellent partner for our final placements. The students showcased commendable job interview performance, displaying exceptional skills and readiness for the corporate world. The pool campus recruitment drive initiative was appreciated, offering opportunities to AIMS and other students. Looking forward to continued success in our recruitment endeavors together.

**Mr. Rishi Vala**

AVP-HR-Mahindra Home Finance



I had a positive experience with AIMS Institute of Management Studies. After conducting seminar, I was impressed by the students' engagement, leading to the successful hiring of two interns from HR specialization. Their blend of theoretical knowledge and practical application was remarkable. Looking forward to continued collaboration.

**Ms. Tejashree**

Manager HR - Atlas Copco



As Meine Kuche's Business Excellence Manager, the AIMS recruitment process was commendable. Well-organized and professional, AIMS students showcased relevant skills. This positive experience reflects AIMS' dedication to corporate preparation. Looking forward to future collaborations.

**Ms. Smita Thombre**

Business Excellence Manager - Meine Kuche



I directed a Fulfilling Career Readiness training at AIMS Pune. Impressed with the institute's commitment, the students showed enthusiasm and genuine interest, making the session interactive and impactful. I appreciate AIMS for fostering a conducive learning environment. Eager for future collaborations.

**Ms. Cheryl Dcosta**

Sr. Group Manager - CSR - WNS Global Services (P) Ltd



Delivering a session on AI in Talent Acquisition at AIMS was rewarding. Students' enthusiasm and faculty expertise were impressive. Excited about future collaborations and contributing to the development of bright talent.

**Mr. Shezad Shabir Attar**

Manager Talent Acquisition - Tata Communications

## Faculty Affirmations



I have been a part of AIMS since 2018 and my experience at AIMS has been truly rewarding. The institute provides a supportive environment where teachers can grow and students are encouraged to reach their full potential. I am proud to be part of a team that values quality education, discipline, and holistic development. Teaching here has strengthened my passion for guiding students and helping them succeed.

**Ms. Neha Joshi**

B.A. German , C2 certified from Goethe Institute, linguistic. Experience: 15years.



Since I have been a part of AIMS Institute of Management Studies for a long time, I have seen first-hand that the Institute provides a high standard of education, training, and overall development for its students. During the course of the program, I have mentored and guided the students to make the right decisions regarding their careers.

**Prof. Lipika Mudholkar**

MBA from MS University Baroda | MA English Literature BA English honours and Psychology | Bed From MS University Baroda Experience 20+ years



It's awesome working with AIMS. Staff at AIMS is very cooperative. The atmosphere & environment that the institute is creating for students is wonderful. The Infrastructure of the institute is very good. Overall the institute has the good working culture & management ethics. I am happy to be a part of the AIMS family.

**Ms. Mukta Chaudhary**

Dynamic professional with 14+ years of experience in training delivery, sales enablement, and marketing support across diverse industries including technology, healthcare, education, and BFSI.



My pleasure that, I am associated with AIMS. This institute is having best infrastructure and providing best facilities to the students. The management, teaching and non-teaching staff are very supportive, their aim is to look after overall development of the students. The candidate who seeks admission in this institute is very lucky and having best future.

**Mrs. Jyoti.K.Deshmukh**

M.Sc(Statistics), M.Phil, PG Diploma in Computer applications Experience: 35+ years



AIMS is a very progressive institute where students are very enthusiastic and eager to learn. They answer questions with a lot of confidence. The new campus is located in the heart of the city & it features state of the art infrastructure designed to maximize students potential. The staff and faculties are very cooperative and overall it has been an enriching experience teaching “Basics of Stock Market” in AIMS.

**Dr. Vikram B Gujar**

(Applied Finance) Ph D, in Banking and Finance, GDC &A), Maha govt. Experience. 26+ years.



In my experience, AIMS is one of the best management institutes I've worked with. The institute's faculty strives to give every student not only the skills to succeed in the world, but also the character to succeed. College infrastructure and facilities are excellent, and students should take admission in the college without hesitation.

**Mr. Prathamesh Sakhadeo**

BA, B Ed, LLB, LLM, PGDHRM B.E. Electronics, MBA (Marketing), PGD (Finance), PGD (Statistics, Microsoft Data Science Professional)



My self Sonali Pohekar from last year I am working with AIMS as a visiting lecturer, support from college is very good, with good discipline.

**Prof. Sonali Pohekar**

M.Sc in statistics and MBA in HR having 16 years experience in teaching Field



AIMS Institute of Management Studies faculty's commitment to academic excellence, combined with a well-structured curriculum, has created an environment conducive to learning. The institute's focus on practical applications and industry relevance enhances the overall educational experience. The institute provides interactive sessions and incorporates real-world case studies. Overall, AIMS has made commendable strides in molding future business leaders.

**Sambhaji Popatrao Dorge**

B.Com., M.B.A Experience-15+ Years



I had an amazing experience with AIMS. The admin staff and support staff are very cooperative. They help schedule the lectures as per faculties convenience. Students across India join AIMS which shows it's popularity. Students are also are very attentive & studious.

**Mahesh Kakulla**

M.A (Eco), B.com, LLB, PG in Data Science Experience-8+ Years



I had an amazing experience with AIMS. The admin staff and support staff are very cooperative. They help schedule the lectures as per faculties convenience. Students across India join AIMS which shows it's popularity. Students are eager to learn new and grow.

**Nilesh Divate**

MBA (Operations) Experience-17+ Years



My association with AIMS has been enriching and satisfying. The atmosphere emphasizes on 360° development of students through multidimensional activities. My congratulations go out to the management of the institution and best wishes for all future endeavors.

**Mr. Mangesh P. Javkhedkar**  
(BSc, MBA, JAIIB) Experience: 30+ Yrs



AIMS is one of the best institutes I have worked with. The infrastructure, very supportive staff and management's efforts and commitment towards providing quality education to the students will take this institute to the greater heights.

**Prof. Dipali Kale**  
BSc, MBA, Mphil



I have been associated with AIMS for the past few years. AIMS adopted a holistic approach, ensuring that students not only grasp theoretical concepts but also develop practical skills and a strong ethical foundation essential for their future careers. The institute is dedicated to providing top-notch facilities and fostering a conducive learning environment. AIMS stands out in preparing students for the industry, thanks to its distinguished faculty members from diverse sectors, who impart valuable hands-on experiences.

**Prof. Aruna Kulkarni**  
A seasoned academician and learning coach, brings over 12 years of expertise in Human Resource Management, Organisational Behaviour, Organisational Development, and Leadership.



One of the high points in my teaching career was being invited as a guest lecturer at AIMS Institute of Management Studies, Pune. Here, I had the privilege of addressing management students on subjects ranging from Indirect Tax and Banking to Forensic Accounting and HR Generalist practices. The college's commitment to unique courses and its students' eagerness to learn and develop new skills made the experience both enriching and rewarding. The college's commitment to offering a diverse learning environment is evident, even when the subject might not seem directly related to marketing. I appreciate the supportive atmosphere and the chance to contribute to a place that values broadening knowledge across various domains.

**Fatema Talodawala**  
(Applied HR) B.Com, Pursuing CS

## Alumni Testaments of Success



I'm Nikhil R Ahire, Completed my MBA in Marketing Management at AIMS Institute of Management Studies, with a BBA background. I'm excited to share that I've been placed at NJ Group as a Deputy Assistant Manager a significant milestone that reflects my journey of growth and learning. My time at AIMS has been truly transformational. The institute has played a key role in shaping me into a confident, industry-ready professional. Through real-world learning like live projects, internships, guest lectures and event management, I gained hands-on experience that bridged classroom concepts with business realities.

**Nikhil Ahire**



I am Pournima Marne, pursuing a management program from AIMS Institute. My first year has been enriching, combining academic learning with real-world experience. Currently working with BAJAJ FINSERV as a summer intern. At AIMS, I've built strong communication, teamwork, and leadership skills through core subjects and group projects. Leading events and participating in the "Bookies Bliss" competition enhanced my confidence. The faculty's support has been essential for my growth, making me feel more career-ready. I highly recommend AIMS for its excellent academic environment and focus on overall development.

**Pournima Marne**



My experience at AIMS Institute, Pune has been enriching and transformative. The support from faculty, staff, and the placement officer has greatly contributed to my growth. Currently working with NJ GROUP as a summer intern. Through placement training, field visits, and guest lectures, I gained valuable exposure that improved my communication and interpersonal skills. The faculty and peers were always there to help, providing guidance and motivation. The placement officer was particularly supportive, helping us at every step. Overall, I am grateful for the opportunities AIMS has provided.

**Ram Badhe**



My name is Pranali Desale and I am a post graduated from AIMS Institute of Management with the specialization of Human Resource Management. I had a great experience while doing MBA from our college. I had good environment for my studies. I learned many new things from extra certification courses conducted by our college, it is very helpful for my future. With the help of our TPO, I got a great job opportunity and now I am working as Executive HR in Hitachi Solutions Pune. Teachers have been helpful in every way they could. Thank you so much Manish sir for giving opportunities, guidance and this kind of environment to us.

**Pranali Desale**



The experience at AIMS Institute of Management Studies was enriching in terms of technical skills as well as management skills. It gave me an opportunity to meet different kind of people and learn a number of things. I have received a great support from faculties & placement office. I am thankful to Training & Placement cell for providing a platform to enhance my skills and an opportunity to showcase them

**Junaid Shaikh**

# Student Manifestations



I am Phalguni Girase, a first-year MBA student, and my experience at AIMS Institute has been enriching and rewarding. The institute provides a strong academic foundation combined with practical exposure through interactive teaching, projects, and presentations. Continuous faculty mentorship and constructive feedback have helped me build confidence, professional skills, and a clear understanding of real-world business concepts. Supportive and approachable faculty create a positive learning environment that encourages overall development. AIMS's industry-oriented approach has prepared me well for future challenges, making it an excellent choice for students seeking quality education and career growth.

**Phalguni Girase**



My name is Darshkumar Kalariya from Shirur, Pune. I have completed my B.E. and am currently pursuing an MBA in Finance at AIMS Institute of Management Studies, Pune. My experience at AIMS has been very positive, with supportive faculty, practical learning, and activities that enhanced my communication and leadership skills. Highlights include a live project at Shoppers Stop and cultural events like Dandiya Night, which enriched my overall development.

**Darshkumar Rajeshbhai Kalariya**



I am Kanyakumari Raoji, a first-year MBA student at AIMS. My experience at AIMS has been highly enriching, with a supportive learning environment that combines academics and practical exposure. Activities such as industrial visits, guest lectures, group work, and a live project where I was recognized as the best performer helped strengthen my practical knowledge, communication skills, and confidence. With supportive faculty and peers, AIMS has enhanced my professional skills and provided clear direction for my career. I am grateful to AIMS for this valuable learning experience.

**Kanyakumari Raoji**



My college journey at AIMS was a transformative experience that fostered academic growth and personal development. Interactive learning methods and practical exposure enhanced my analytical, communication, and problem-solving skills. Faculty guidance, workshops, and collaborative activities strengthened my confidence, teamwork, and professional mindset, providing a strong foundation for my future career.

**Vaishnavi Mandlik**



My name is Shashwath Shetty, and I am a student at AIMS Institute of Management Studies. AIMS has been instrumental in my academic and personal development by providing a balanced learning environment that blends strong academics with holistic growth. Through group activities, industrial visits, guest lectures, and real-world projects, I gained valuable practical exposure. The hands-on mentorship from faculty, along with the supportive staff and collaborative peer culture, made learning engaging and helped me confidently overcome challenges.

**Shashwath Shetty**

## Student Manifestations



My name is Tejaswini Dhande, and my journey at AIMS has been meaningful and enriching. The supportive faculty, interactive learning environment, and practical exposure have helped me grow academically, personally, and professionally. One of the most memorable experiences was completing a live project at Shoppers Stop, Season Mall, Hadapsar, which provided real-world business exposure and strengthened my communication, analytical, and teamwork skills. Overall, AIMS has equipped me with the skills, knowledge, and motivation needed to work towards my future aspirations with confidence and enthusiasm.

**Tejaswini Dhande**



My name is Shah Muddasir, and I have completed my Bachelor of Pharmacy. I am currently pursuing my MBA at AIMS Institute of Management Studies, Pune, where my experience has been excellent from the start due to a supportive faculty and learning environment. AIMS has helped me build leadership, confidence, communication, and teamwork skills through certification courses, a live project, and inspiring guest lectures, including one by Col. Sameer Kulkarni.

**Shah Muddasir**



I'm Vikas Wagh, a student at AIMS. My experience has been transformative, with strong academic support and practical exposure. A three-day induction program helped me connect with peers and faculty. Highlights include the Dandiya Night, which celebrated our culture, and a live project at Shoppers Stop that applied classroom concepts. Overall, AIMS has offered me valuable growth opportunities.

**Vikas Wagh**



My journey at AIMS has been a truly enriching experience. The institute provides a perfect blend of academic learning and practical exposure through live projects and industry activities. The 3-day live project at Shoppers Stop helped me gain real corporate experience, boost my confidence, and develop essential workplace skills. AIMS has played an important role in shaping my professional growth and preparing me for future challenges.

**Vipasha Mool**



My journey at AIMS has been very enriching and transformative. The institute offers a supportive learning environment with a well-structured curriculum that focuses on practical learning through case studies, presentations, live projects, and teamwork. These experiences have helped me improve my analytical thinking, communication skills, and confidence.

The faculty and staff are always supportive and approachable, and the friendly peer environment has made learning enjoyable. Overall, AIMS has helped me develop strong management knowledge, professionalism, and clarity toward my career goals.

**Sahil Bhambar**



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